## **Comparisons of Job Characteristics**

Focus Occupation: Insurance Underwriters (13-2053)
Associated Occupation: Credit Counselors (13-2071)

Compare Knowledge Compare Skills Compare Abilities Compare Detailed Work Activities Compare Tools and Technologies

<<	Focus occupation element is much lower
<	Focus occupation element is lower
0	Focus occupation element is at a similar level
>	Focus occupation element is at a higher level
>>	Focus occupation element is at a much higher level

#### Knowledge

Similarity of Focus Occupation to Associated Occupation: 65

Focus Occupation: Insurance Underwriters (13-2053)
Associated Occupation: Credit Counselors (13-2071)

Associated Occupation's Key Knowledge Elements	Average Rating, All Occupations	Associated Occupation's Rating	Focus Occupation's Rating	Evaluation of Focus Occupation	
Customer and Personal Service	11.3	20.7	12.4	<<	Extensive education and/or training may be required
Clerical	7.3	15.9	10.5	<<	Extensive education and/or training may be required
Administration and Management	8.4	14.3	8.5	<<	Extensive education and/or training may be required
Mathematics	9.2	13.9	11.2	<	Expanded education and/or training may be required
Law and Government	5.9	13.4	6.8	<<	Extensive education and/or training may be required
Economics and Accounting	4.4	11.8	7.6	<<	Extensive education and/or training may be required
Sales and Marketing	5.2	10.6	7.8	<<	Extensive education and/or training may be required

The maximum possible rating is 25.

Source: Alaska Department of Labor and Workforce Development, Research and Analysis Section analysis of O\*NET (Occupation Information Network) data.

#### **Skills**

Similarity of Focus Occupation to Associated Occupation: 94

Focus Occupation: Insurance Underwriters (13-2053) Associated Occupation: Credit Counselors (13-2071)

Associated Occupation's Key Skills Elements	Average Rating, All Occupations	Associated Occupation's Rating	Focus Occupation's Rating	Evaluation of Focus Occupation	
Critical Thinking	10.8	14.0	12.2	<	A higher skill level may be required
Social Perceptiveness	9.1	12.6	9.3	<<	Extensive development of skills in this area may be required
Judgment and Decision Making	9.4	12.5	12.9	0	Current skill level may be sufficient

Service Orientation	7.9	12.0	8.5	<<	Extensive development of skills in this area may be required
Instructing	7.8	11.8	7.2	<<	Extensive development of skills in this area may be required
Learning Strategies	7.2	11.8	7.1	<<	Extensive development of skills in this area may be required
Time Management	8.9	11.8	9.5	<	A higher skill level may be required
Mathematics	6.2	9.8	7.9	<	A higher skill level may be required

The maximum possible rating is 25.

Source: Alaska Department of Labor and Workforce Development, Research and Analysis Section analysis of O\*NET (Occupation Information Network) data.

#### **Abilities**

Similarity of Focus Occupation to Associated Occupation: 96

Focus Occupation: Insurance Underwriters (13-2053) Associated Occupation: Credit Counselors (13-2071)

Associated Occupation's Key Abilities Elements	Average Rating, All Occupations	Associated Occupation's Rating	Focus Occupation's Rating	Evaluation of Focus Occupation	
Near Vision	11.1	14.1	11.5	<	Some improvement in abilities may be required
Speech Clarity	10.2	13.7	9.8	<<	Extensive improvement in abilities may be required
Deductive Reasoning	10.6	13.6	11.1	<	Some improvement in abilities may be required
Speech Recognition	9.9	13.6	9.5	<<	Extensive improvement in abilities may be required
Information Ordering	9.9	11.9	9.6	<	Some improvement in abilities may be required
Number Facility	6.3	10.7	7.5	<<	Extensive improvement in abilities may be required
Perceptual Speed	7.4	10.2	5.9	<<	Extensive improvement in abilities may be required
Mathematical Reasoning	6.3	9.8	8.1	<	Some improvement in abilities may be required

The maximum possible rating is 25.

Source: Alaska Department of Labor and Workforce Development, Research and Analysis Section analysis of O\*NET (Occupation Information Network) data.

### **Activities that Both Occupations Have in** Common

**Similarity of Focus Occupation to Associated** Occupation: 81

Focus Occupation: Insurance Underwriters (13-2053) Associated Occupation: Credit Counselors (13-2071)

Work Activities	Exclusivity of Activity
Analyze financial data	57
Evaluate degree of financial risk	82
Gather relevant financial data	78
Make decisions	24

77

Not all positions in these occupations will necessarily perform all of the listed activities. The exclusivity rating is an indication of how unique the activity is amongst all occupations. The maximum rating is 100. High scores indicate that only a small number of occupations engage in that activity.

Source: Alaska Department of Labor and Workforce Development, Research and Analysis Section analysis of O\*NET (Occupation Information Network) data.

# **Tools and Technologies that Both Occupations Have in Common**

Similarity of Focus
Occupation to Associated
Occupation: 88

Focus Occupation: Insurance Underwriters (13-2053) Associated Occupation: Credit Counselors (13-2071)

Tools and Technologies	Exclusivity
Calculating machines and accessories	3
Computers	1
Content authoring and editing software	1
Data management and query software	1
Finance accounting and enterprise resource planning ERP software	2
Network applications software	1

Not all positions in these occupations will necessarily use all of the listed tools and technologies. The exclusivity rating is an indication of how unique the tool or technology is amongst all occupations. The maximum rating is 100. High scores indicate that only a small number of occupations use that tool or technology.

Source: Alaska Department of Labor and Workforce Development, Research and Analysis Section analysis of O\*NET (Occupation Information Network) data.